# **PLAN A HEALTH**

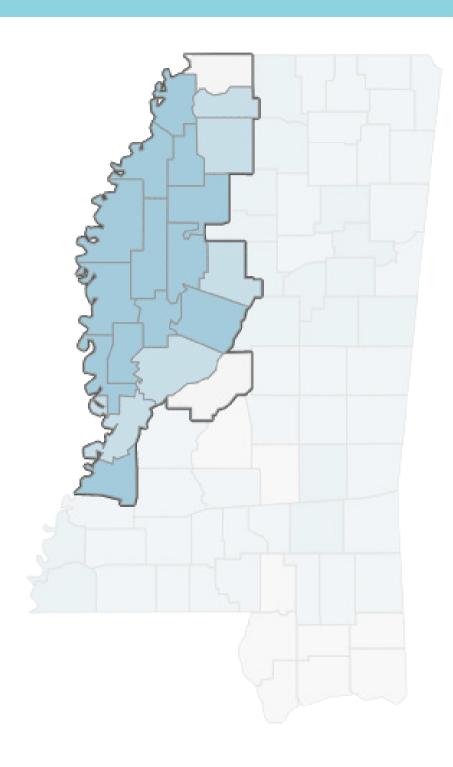


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66 just love this clinic and what y'all do. I tell everyone I know how much you've done for me and how you can help them too. >>

Felicia age 25



### LETTER FROM THE DIRECTOR

n 2023, Plan A celebrated our fifth anniversary. It's hard to believe that it has only been five short years since we started with the sketch of a plan to use mobile clinics to increase access to family planning.

Today our organization operates two clinics in Mississippi alongside a thriving telehealth program. As I write this letter, we are about to open a third clinic — a new mobile unit — in rural Georgia. With the recent addition of the HPV vaccine, our clinics offer every single service dreamed up in 2018 - and so much more.

Three years ago we opened our doors in the Delta - the number of patients seen continues to grow, as do the services offered. In our first year 45% of our patients received only primary care screenings; last year almost 80% received reproductive and sexual health services. We expanded our partnerships across six counties in the Delta, delivering services at community colleges, churches, middle schools, jails, parks, businesses, food kitchens, barber shops, and more. The name Plan A rapidly expanded from a reference to birth control to more comprehensive preventive care with the addition of pre and postnatal care to the mobile unit and pediatrics and primary care to our brick and mortar. Our essential work providing sexual and reproductive health services to rural communities in the South continues to expand while staying true to our core mission ensuring access for all.

With the clinics in the Delta thriving thanks to the remarkable work of our on-the-ground team, we turned our attention to expanding the mobile reproductive health clinic model. Our units bring care directly into healthcare deserts, eliminating the sometimes insurmountable barriers that people in rural communities face to receiving the care they deserve. We were able to successfully raise the funds to purchase a second mobile unit to open in Southwest Georgia in the spring of 2024.

Designing and launching Georgia was truly a team effort. All of the members of the Plan A team contributed their wisdom, guidance, and experience to develop a program that addressed the struggles we faced in the early stages of the Delta program, the successes we celebrated and challenges we overcame. But that doesn't mean that the Georgia program is a direct replication. We continued our approach of working closely with the people we serve, building a grassroots program from the ground up that is guided by the community.

The complexities of offering reproductive health services in the deep South are ever present and we keep a wary eye on evolving policies and restrictions in the post Roe world. But we are proud, every day, to be implementing a model that addresses the barriers and brings compassionate care where it is needed most.

With gratitude to our advisors, community allies, donors, and volunteers, without whom our work would not be possible,

Caroline Weinberg
Founder and Executive Director

## **ACHIEVEMENTS**

1200+

Patients and Communit **Members Served** 

45+

Towns visited

900

Average town population\*

22,000 **Condoms Distributed**  February: Plan A saw our 2000th patient!

April: As we celebrated our 2nd anniversary on the road, we reflected on our community impact. On exit survey:

95% of patients said that Plan A made it easier for them to receive care

45% of patients said that, if Plan A had not come to town, they would not have received services elsewehere.

September: Contruction on the Georgia clinic begins

October: We celebrated our 5th anniversary!

**November:** We expanded our telehealth services to include

partnerships with obstetricians for prenatal care.



Celebrating 5 years of Plan A! Pictured: Desiree Norwood, Caroline Weinberg, Meta Anderson, Telvin Harrington

I stopped taking my birth control because of the side effects and couldn't afford to go back to the doctor and try something new. Now I'm back on something because y'all came to town helped me find one I liked.

In 2023, with the Mississippi program thriving, we looked at expanding into rural Georgia, another high need area in the South. With the generous support of our donors, we were able to begin planning the unit in September 2023. It was delivered to Georgia in February 2024.

**Step 2: Construction** 





**Step 3: The Clinic!** 



**Exam Room 1** 



**Exam Room 2** 



Waiting Area/Lab Space



Bathroom

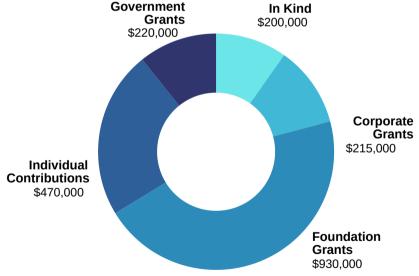
### **FINANCIALS**

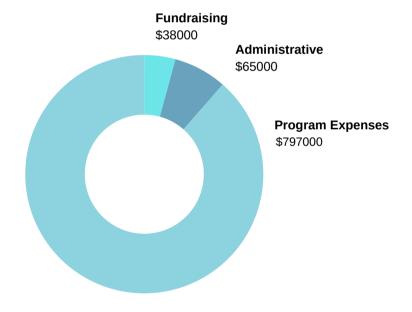
Il of Plan A's services are provided to our community free of charge, regardless of insurance status or ability to pay. That is possible due to the generosity of our supporters.

In 2023, we received \$2 million in donations. That does not include an additional \$200,000 in grants due to be distributed in 2024. For every dollar donated, 88 cents was spent on program expenses, 8 cents on administrative expenses, and 4 cents on fundraising. We successfully established an operating reserve for 9 months of organization expenses, ensuring our sustainability and commitment to the community moving forward.

#### REVENUE \$2 MILLION

## **EXPENSES** \$900,000





Finalized financial statements for Plan A Health, Inc will be available following our annual audit and completion of our 990. The breakdown of revenue and expense may change slightly when that process is complete.

# **FINANCIALS**

Balance Sheets as of December 3 0, 2023

Assets	
Cash and Cash Equivalents	\$2,000,000
Receivable (Including Grants and Contributions)	\$281,000
Other Current Assets (Including In Kind Supplies)	\$200,000
Fixed Assets	\$ 400,000
Liabilities and Assets	
Payroll	\$21,900
Deferred Compensation	\$11,800
Loans Payable	\$33,900
Credit Card	\$5,400
Net Assets	
Unrestricted Assets	\$2,821,000
Restricted Assets	\$ 60,000

Finalized 2023 financial statements for Plan A Health, Inc will be available following our annual audit and completion of our 990.

## **OUR TEAM**

#### THE PLAN A TEAM

<b>Meta Anderson</b>	<b>Telvin Harrington</b> Community Health Worker	<b>Desiree Norwood</b>	Gerrie McElroy	Andrea Collins	Thomas Dobbs
Nurse Practitioner		Program Director	Nurse Practitioner	Collaborating Physician	Collaborating Physician
Max McKinney	<b>Dr. Lakeisha Richardson</b>	Erin Rockwell	<b>Antoinette Roby</b>	<b>Sree Koka</b>	Brooke Long
Finance Director	Collaborating Physician	Research Associate	Community Health Worker	Dentist	Pharmacist
Sherrica Smith Nurse Practitioner	Caroline Weinberg Executive Director	<b>Bill Jones</b> Pharmacist	Patricia Barber CH Nurse Practitioner LF	nelsii Williams PN	

#### **BOARD OF DIRECTORS**

Gretchen Borchelt National Women's Law Center	<b>Dr. Pamela Payne Foster</b> Institute for Rural Health Research, University of Alabama	Jackie Sanders Hawkins Delta Community Solutions	Carrie Denning Jackson Jamestown LP	<b>Melanie Richards</b> Glossier
Rick Segal Seavest Investments Group	<b>Dr. Ivana Thompson</b> Vanderbilt University School of Medicine	<b>Mollie Williams</b> The Family Van		

We also thank our volunteers, partners, and advisors without whom our work would not be possible.

### **DONORS**

e offer our thanks to our donors at every level. An HIV test costs \$15 and an STD test \$35. Pap smears are \$65 each. A year of birth control for one person can range from \$120 to \$600 depending on the method. Every single dollar helps us to bring healthcare to underserved communities.

#### Founder's Circle \$25,000 and above

Altro Foundation

Cohen-Kramarsky Family Fund

Converge (Title X)

Carrie Denning Jackson

**Direct Relief** 

**HRSA** 

Jill Lafer

Sheila and Bill Lambert

Mary and Sam Miller

Mississippi Department of Health

Neil Hirsch Foundation

Paul Symchych Charitable Foundation

Pixley Hill Foundation

Diane and Bruce Rauner

Schooner Foundation

Audrey and Jeff Spiegel

Swiss Re Foundation

Tikkun Olam Foundation

Women's Foundation of Misisissippi

**Anonymous Donors** 

### Driver's Circle \$10,000 and

above

Al Mailman Foundation

Marilyn Fields

Judy Greenblatt

Carrie Mahan

Community Foundation of Memphis

Andrew and Margaret Paul

Nancy K Silverman Foundation

Diane and Craig Solomon

South Delta Planning and Development

District

**Anonymous Donors** 

#### In Kind Donations

Americares

Direct Relief

Merck

## Changemakers \$1,000 and above

2x4 Foundation

Kevin Arnovitz

Jean Jacobs

Lissa Hirsch

Judy and Steve Kunreuther

Frances Lear Foundation

Holly Levy

Jordana Manzano

Alane and Paul McNulty

Mobile Healthcare Association

Ruth O'Brien

Heidi Reiger

Laura Ross

244.4.1000

Courtney Smith

Laurie Sprayregan

Society for Family Planning

Nancy and David Solomon

Wallace Family Charitable Fund

....

Warburg Pincus Foundation

Sharon Weinberg

Gail Weinmann

**Anonymous Donors** 

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